



RCA Dues and Fees Webinar

November 21, 2024

Introductions



2024 Committee Members

- Atlantic Region - Daphne Dumont
- British Columbia - Judy Smith
- British Columbia - Audrey Tsai
- Ontario - Dave Boyd
- Prairie Region - Russell Hart
- Quebec - Daphné Bisson (Chair)
- Carol Purcer (President, ex-officio)
- Derek Ventnor (Treasurer, Provincial Director, ex-officio)

Staff Support

- Jen Fitzpatrick, Interim CEO,
Director Partnerships and Sport
Development

Webinar Outline



- Overview of RCA Governance - Dues and Fees
- RCA Committee on Dues and Fees: Process
- 2023-2024 Participant Activity
- RCA Funding and Revenue
- RCA Domestic Investment and Benefits
- Summary of Operations
- Committee Considerations and Recommendations
- Questions and Feedback

Webinar Process + Follow-Up



- **Questions**
 - Chat (EN and FR)
 - Open the floor
 - Daphné Bisson, Chair Committee on Dues and Fees
(presidence@avironmontreal.com)
 - Derek Ventnor, RCA Treasurer
(provincialdirector@rowingcanada.org)
- **Future Communications**
 - Recording
 - Information package posted on RCA Website
 - RCA Semi-Annual Meeting Voting Package

Annual Dues and Fees



- Recommended annually at the Semi-Annual Meeting of members (Section 8, RCA BY-LAWS)
- Proposed Dues and Fees
 - Committee Consideration and Consultation
 - Recommendation -> Board of Directors -> Membership (21 days prior to Semi Annual Meeting)

Committee Process



- Convening of Committee, Develop Process and Timeline (Oct 8, 2024)
- Initial review and considerations of RCA finances, activity and projections (Oct 27, 2024)
- Determine preliminary recommendations and rationale (Nov 7, 2024)
- Membership consultation and feedback - Webinar (Nov 21, 2024)
- RCA Pre-Semi Annual Meeting plenary (Jan 25, 2025)

RCA Dues and Fees



- 2024-2025 Dues and Fees (April 1, 2024 – March 31, 2025)
 - Provincial Rowing Associations: \$800.00
 - Special Associations and Associate Organizations: \$575.00
 - Rowing Clubs: \$460.00
 - Participant Fee: \$27.50
 - Seat Fee: \$4.00

Participant and Competition Activity



	2019- 2020 Actuals	2022- 2023 Actuals	2023- 2024 Actuals	Comparison (22-23/23- 24)	Comparison (19-20/23- 24)
Registered Participants	11,861	11,678	12,294	+616	+433
Competitors	5,877	5,729	5,181	-548	-696
Regattas	88	83	82	-1	-6

- There is a **5.27% increase** in registered participants that paid RCA memberships during April 1, 2023-March 31, 2024 when compared to the same time frame in 2022-2023.
- There is a **9.57 % decrease** in the number of individuals who competed during April 1, 2023-March 31, 2024 when compared to the same time frame in 2022-2023.

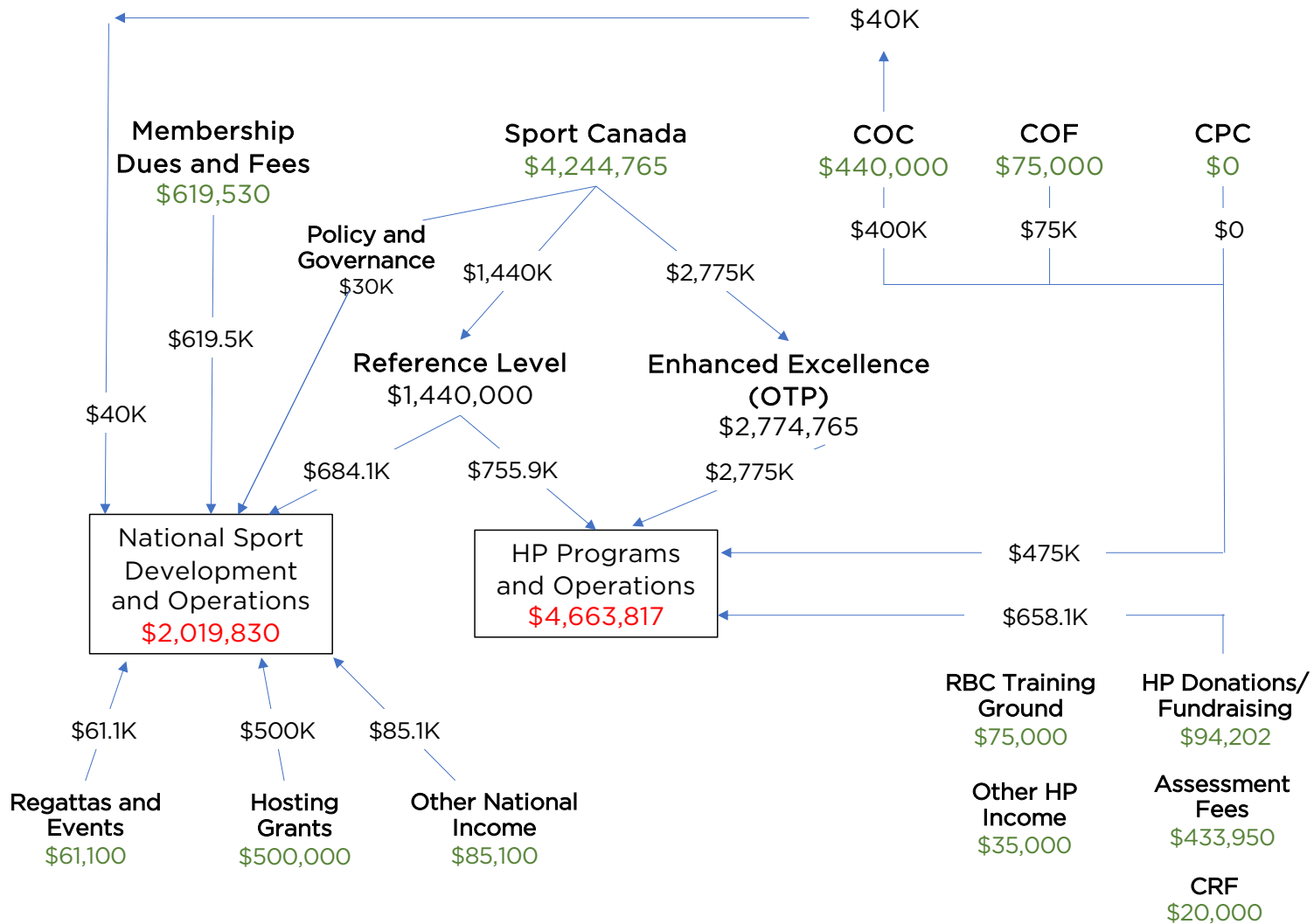
Participant Activity



- The first 6 months of registrations in the current FY (April 1- Sept 30, 2024) exceed registrations in the same timeframe of the PY (April 1- Sept 30, 2023)
 - April 1 - September 30, 2023: 11,280
 - April 1 - September 30, 2024 : 11,680



**Total RCA
Income
2024/25
\$6,683,647**



Key

COC	Canadian Olympic Committee
COF	Canadian Olympic Foundation
CPC	Canadian Paralympic Committee
CRF	Canadian Rowing Foundation



Membership Services (\$275K)

- General Liability Insurance
- Sport Accident Insurance
- Incident Reporting and Tracking
- Officers and Directors Insurance and Legal Advice
- National Regatta Entry and Management System (Regatta Central)
- Club Program and Membership Registration System (WebReg)
- Registration and Payment Support

Domestic Development (\$90K)

- Event Sanction Policy and Oversight
- Provision and Oversight of National Safety Guidelines
- Framework and oversight of Umpire Training, Licensing and Evaluation
- National Jury Support
- Rules of Racing Review Maintenance and Publication
- Event Support Line

Comms and Marketing (\$275K)

- Monthly eNewsletter and ongoing social media feed(s)
- National Come and Try Promotions
- Live Social Media and daily e-updates for National Events, National Team and NextGen Teams
- Website and Online Resources
- RCA online shop w/ provision of branded merchandise
- Alumni Relations
- Production of Annual Report

Official Languages (\$37K)

- Bilingual Communications
- Bilingual User Experience

Regattas and Events (\$574K)

- National Conference
- National Rowing Championships
- National Events Support
- Technical Support for National Events
- Hosting Support and Submissions for World Rowing and International Events

Governance (\$68K)

- Semi-AGM venue and support
- AGM online voting system and support
- Committee and PAC Meetings
- RCA Board Meetings
- Governance Support and Legal
- Association Fees

Safe Sport (\$109K)

- Awareness Training, Preventative Procedures, Policy for Response to Abuse Harassment and Bullying
- Concussion Policies, Awareness Training; Return to Sport; Tracking and Reporting
- Trans-Inclusion advice and support
- Harmonized National Reporting and Safe Sport Complaint Resolution
- Abuse-Free Sport (OSIC)

Coach Education (\$126K)

- Every Coach Certified (Essentials, Tracking and Compliance Reporting)
- Criminal Records Check service
- NCCP Locker (Certification and Tracking)
- Coach Education Program and Materials Development (Learn to Row, RCA Coach and Performance Coach)
- Coach Training and Evaluation (Performance Coach)
- Targeted Coach Development (Women in Coaching Program)
- Coach Education Support Line

National Operations (\$367K)

- Bricks and Mortar National Office
- Finance, HR and IT Operations
- General Administration
- Funding and Grant Submission
- Audit and Financial Statements

Sport Participation (\$122K)

- Transport Canada Liaison
- Discipline and Complaints Resolution
- Come and Try Support
- Athlete Awards and Bursaries
- Yamaha Partnership - Engine Discount

Community Sport for All (\$TBD)

- Community Grants
- Grant Application Support
- Equity Diversity and Inclusion Support

National Sport Development and Operations Investment 2024/25	
\$2,042,230	
Membership Services	\$312K
Safe Sport	\$109K
Domestic Development	\$912K
Communications and Marketing	\$275K
Governance/National Operations	\$407K
Community Sport for All	\$TBD

Statement of Operations

2024-2025 Statement of Operations - As at September 30, 2024



	Apr-Sep <small>(6 months)</small>	2025 <small>Projection</small>	2025 <small>Budget</small>
Revenue			
Sport Canada	3,528,500	4,744,765	4,744,765
Canadian Olympic Committee	502,500	550,114	440,000
<i>Club Dues</i>	58,880	58,880	58,880
<i>Special Associations</i>	6,900	6,900	6,900
<i>Provincial Associations</i>	8,000	8,000	8,000
<i>Come & Try Event</i>	7,026	8,000	10,000
<i>Base Rower Registration Fees</i>	321,934	343,750	343,750
<i>Competition Seat Fees</i>	136,552	192,000	192,000
Membership Fees	539,292	617,530	619,530
<i>Other Sports Assoc & Foundation</i>	25,395	176,100	173,600
<i>In Kind Donations</i>	0	23,217	0
Sports Associations and Foundations	25,395	199,317	173,600
<i>Donations</i>	48	0	106,202
<i>Fundraising Events</i>	17,968	20,968	0
<i>RCA Products</i>	26,269	35,600	22,600
<i>Regatta Income</i>	7,500	82,500	56,100
<i>Event Income</i>	0	5,000	5,000
<i>Miscellaneous</i>	6,063	24,700	21,900
Donations, Events and Fundraising	57,848	168,768	211,802
Competition and Camp Registrations	439,837	448,700	433,950
Sponsorships	0	0	0
Interest Earned	52,533	88,533	40,000
Total Revenue	5,145,905	6,817,726	6,663,647
Expenses			
Communications, Marketing Initiatives	127,517	286,568	274,800
<i>Membership Services</i>	159,375	280,100	275,080
<i>Official Languages</i>	22,802	37,000	37,000
Membership Services	182,178	317,100	312,080
<i>National Operations</i>	206,034	396,309	366,600
<i>Governance</i>	9,582	70,000	60,000
<i>International & Domestic Assoc</i>	1,116	8,600	7,600
Governance and National Operations	216,732	474,909	434,200
High Performance	2,896,341	4,830,492	4,663,817
<i>Domestic/HP Bridge Coach Education</i>	66,277	129,382	126,450
<i>RCA Regattas and Events</i>	489,086	585,378	573,500
<i>Sport Participation Development/Safe Sport</i>	93,453	189,594	231,000
<i>Umpires Committee</i>	10,874	37,450	37,450
<i>Safety and Events Committee</i>	807	2,500	2,250
<i>Domestic Development</i>	22,433	33,251	50,500
Domestic Development	682,930	977,555	1,021,150
Total Operating Expenses	4,105,698	6,886,623	6,706,047
Income from Operations	1,040,206	(68,897)	(42,400)
National Training Centre Contributions	TBD	TBD	0
Gain on Disposal of Assets	26,353	30,000	20,000
Excess (Deficiency) of Revenue over Expenses	1,066,560	(38,897)	(22,400)



Dues and Fees Committee Key Data & Issues Summary

- Dues and Fees contribute a small but important fraction of the funding of services provided to Members and Participants
- RCA has increasing costs and limited revenues
- The entire membership has similar pressures

Modelling



	2024/25 Baseline	24/25	24/25 Projection	5% increase	25/26 Projection	6% increase	25/26 Projection	7% increase	25/26 Projection	8% increase	25/26 Projection
Clubs	128	460.00	58,880.00	483.00	61,824.00	487.60	62,412.80	492.20	63,001.60	496.80	63,590.40
Special Associations	12	575.00	6,900.00	603.75	7,245.00	609.50	7,314.00	615.25	7,383.00	621.00	7,452.00
Provincial Rowing Association	10	800.00	8,000.00	840.00	8,400.00	848.00	8,480.00	856.00	8,560.00	864.00	8,640.00
# Participants Registered	12,500	27.50	343,750.00	28.88	360,937.50	29.15	364,375.00	29.43	367,812.50	29.70	371,250.00
# Seat Fees (Seats entered in events)	47,000	4.00	188,000.00	4.20	197,400.00	4.24	199,280.00	4.28	201,160.00	4.32	203,040.00

Total Dues and Fees Income		605,530.00		635,806.50		641,861.80		647,917.10		653,972.40
Net Change from 24/25 Projection				30,276.50		36,331.80		42,387.10		48,442.40

2025/26 Recommendations	Approximate 7%
Club Membership Fee	490.00
Special Association	615.00
Provincial Rowing Association	855.00
Participant Registration	29.40
Seat Fee	4.30



Committee Recommendation for Fees & Dues

- The Dues and Fees Committee recommends an increase of approximately* 7% to the Base Participant Fee (\$27.50 to \$29.40) and Seat Fee (\$4.00 to \$4.30) which, while insufficient to fully keep up with increasing costs, is intended to limit their impact in the short term.
- The Dues and Fees Committee also recommends an increase of approximately* 7% in Club Membership Dues (\$460 to \$490), Special Association/Associate Organization Dues (\$575 to \$615) and Provincial Rowing Association Dues (\$800 to \$855).

* rounded for simplified planning and accounting purposes



Additional Topics

- Short-term/inclusion programming registration
 - Funding secured
 - Scope of Work
 - Member feedback (Spring 2025)
- Scalable Membership Dues



Next Steps

- RCA Pre-Semi Annual Meeting plenary (Jan 25, 2025)
- RCA Semi-Annual Meeting (Jan, 26, 2025)



Questions and Feedback



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